



JA Exploring Economics[®]

Student Information

1. What are the first three letters of your last name?

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2. When were you born?

Month			Day			Year			
3. What grade are you in? (Please check only one.) 9th 10th 11th 12th Other: _____
4. NOT including this session, how many times have you participated in JA before? (Please check only one.)
 This is my first time. 1 2 3 4 5 or more
5. Are you completing the pre- or post-test?
 Pre-Test Post-Test

Knowledge Questions (Please circle the correct answer.)

1. John is working for a company and is trying to decide on a new product to make. If his company was in a market economy, what would be the main thing he should consider in deciding what to make?
 - a. The rules and regulations of his country
 - b. The preferences of the majority of the population
 - c. The preferences of the head of the company
 - d. What you can sell for the cheapest price
2. Which of the following is true?
 - a. Supply and demand has the greatest effect on the cost of a product in a command economy.
 - b. As demand for a product goes up, the price for that product goes down.
 - c. In a command economy, the cost of a product is determined by the government.
 - d. In a command economy, all products can be considered private goods.
3. Sarah just inherited \$10,000 and is trying to decide the best way to invest the money to receive the highest return and to minimize her risk. If she will not need to access the money for several years and wants to minimize her risk, which investment option should she pick?
 - a. Government bonds
 - b. Real Estate
 - c. Money market funds
 - d. Savings account
4. If Mike just got a 10% raise and inflation has gone up 5%, how is his purchasing power affected?
 - a. It is 5% higher
 - b. It is 5% lower
 - c. It is about the same
 - d. It is 15% higher
 - e. None of the above

5. In a market economy, which of the terms below refers to a situation in which goods and services should be provided by the public sector?
 - a. Free-rider problem
 - b. Private sector would over-produce certain goods.
 - c. Rival goods
 - d. Goods are privately owned

6. Suzy just moved to a country where part of her income is taxed to pay for the production of food. She is then given coupons she can trade in to get groceries for no additional cost. In this situation, the food is best considered a:
 - a. Low risk investment
 - b. Non-rival product
 - c. Tax deductible
 - d. Public good

7. Carlos owns a car dealership and is trying to predict how well his cars will sell over the next year. Another dealership selling similar cars will open next to him soon. What is the most likely outcome of this dealership opening?
 - a. The supply of cars will go down
 - b. Demand for Carlos's cars will go down
 - c. Carlos will increase the cost of his cars
 - d. Carlos's cars will reach a market-clearing price

8. If a government wants to be completely self-sufficient, what type of trade policy should it adopt?
 - a. Free trade
 - b. Globalization
 - c. Economic isolation
 - d. High tariffs

Instructions: Please rate your level of agreement to each statement below.

		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
9.	I have set goals for my future.	1	2	3	4	5
10.	I feel in control over how my future will turn out.	1	2	3	4	5
11.	I feel good about myself.	1	2	3	4	5
12.	Doing well at school is important to me.	1	2	3	4	5
13.	I expect to graduate from high school.	1	2	3	4	5
14.	I expect to go to college.	1	2	3	4	5



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10.	I feel in control over how my future will turn out.	1	2	3	4	5
11.	I feel good about myself.	1	2	3	4	5
12.	Doing well at school is important to me.	1	2	3	4	5
13.	I expect to graduate from high school.	1	2	3	4	5
14.	I expect to go to college.	1	2	3	4	5

Post-Test Only

Instructions: Please rate your level of agreement to each statement below.

		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
15.	The things I learned in JA will be important later in the future.	1	2	3	4	5
16.	The things I learned in JA will help me get a good job.	1	2	3	4	5
17.	The things I learned in JA will help me be successful in life.	1	2	3	4	5

18.	I feel like my opinions are respected by my peers in JA.	1	2	3	4	5
19.	My JA volunteer makes me feel important.	1	2	3	4	5
20.	JA made school more interesting to me.	1	2	3	4	5
21.	The things I learn in JA will help me do better in school.	1	2	3	4	5
22.	I look forward to going to school more on the days JA takes place.	1	2	3	4	5
23.	My involvement in JA has helped me stay out of trouble in-school. (For example, this could include: skipping class, bullying, cheating, etc.).	1	2	3	4	5
24.	My involvement in JA has helped me stay out of trouble out-of-school.	1	2	3	4	5
25.	Junior Achievement connected what I learned in the classroom with real life.	1	2	3	4	5
26.	Junior Achievement taught me how to manage my money.	1	2	3	4	5
27.	Junior Achievement was fun.	1	2	3	4	5
28.	Junior Achievement made me realize the importance of staying in school.	1	2	3	4	5

29. Would you recommend this program to a friend? Yes No

30. List two things you learned from the program that you think are important:

a.

b.

Junior Achievement Program Evaluation

School: _____

Zip Code: _____ Program Name: **JA Exploring Economics**

Teacher: _____ Volunteer (optional) _____

Student #	First three letters of name	Pretest Raw Score*	Posttest Raw Score*
1			
2			
3			
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26			
27			
28			
29			
30			
31			
32			
33			

* raw score only, please do not use percentages

Junior Achievement Program Evaluation

Posttest Only (enter tally marks for number of responses)

Are these sentences true for you?						
Please check the box under the answer that applies to you.		SD 1	D 2	A/D 3	A 4	SA 5
15.	The things I learned in JA will be important later in the future					
16.	The things I learned in JA will help me get a good job.					
17.	The things I learned in JA will help me be successful in life.					
18.	I feel like my opinions are respected by my peers in JA.					
19.	My JA volunteer makes me feel important					
20.	JA made school more interesting to me.					
21.	The things I learn in JA will help me do better in school.					
22.	I look forward to going to school more on the days JA takes place.					
23.	My involvement in JA has helped me stay out of trouble in school.					
24.	My involvement in JA has helped me stay out of trouble out of school.					
25.	Junior Achievement connected what I learned in the classroom with real life.					
26.	Junior Achievement taught me how to manage my money.					
27.	Junior Achievement was fun.					
28.	Junior Achievement made me realize the importance of staying school.					

Answer Key for Pretest and Posttest

1. (b) The preferences of the majority of the population
2. (c) In a command economy, the cost of a product is determined by the government
3. (a) Government bonds
4. (a) It is 5% higher.
5. (a) Free-rider problem
6. (d) Public good
7. (b) Demand for Carlos' cars will go down.
8. (c) Economic isolation